

Jason Poirier  
USM MBA Student Research Team  
Portland, ME 04103  
May 19, 2010

RE: HR Disability Insurance Survey

Dear KVHRA Member:

Please accept my sincere thank you for taking the time to respond to the disability insurance survey I provided to Lynn Clark back in March. The insight and candor provided by the association members was of great use in tackling the project that my student group was assigned.

The information you provided was combined with other findings from research focusing on the disability insurance industry. My student group worked in a consulting capacity to a client company, to whom our findings (including your input) were directed. Rest assured that confidentiality was upheld, including any personal contact information as well as your association's name in general.

If you are interested, a copy of all of the association's survey responses is being provided to Lynn for your review. Any information that could jeopardize confidentiality between members has been deleted. I will submit this to Lynn in the form of an Excel file and will format it to print on Tabloid size paper (11x17) if you wish to view a hard copy.

On behalf of my student team I would like to thank you once again for your assistance on this project. If you have any questions about the survey itself, the results, or how the results were used, please feel free to contact me via email at [jspoirier@myfairpoint.net](mailto:jspoirier@myfairpoint.net).

Kind Regards,

Jason Poirier & USM MBA Team